

# *Healthcare Procurement and Supply Chain Management*

*Madrid -*

*21-12-2026*

# Healthcare Procurement and Supply Chain Management

Course code: HM50 From: 21-12-2026 Venue: Madrid - Course Fees: 5000 £

## Introduction

Supporting the best Procurement and Supply Chain Management training is a must for those working in the Healthcare division.

Due to the uncertainty of quantity, which has prompted real availability concerns across the industry, supplier-operator relationships have become extremely important.

To deal with the complexity of today's driving environment, it is critical that the Appropriation and Supply Chain roles collaborate their efforts and expertise.

The world as we knew it would not respond, and we would have to devise new methods of dealing with Procurement and Supply Chains.

This innovative and exciting training course will assist delegates in reevaluating their organization's Procurement and Supply Chain strategies in the near future. It will focus on real-time issues in order to counteract market changes and to think differently about global procurement. This training course is designed to provide delegates with practical strategies for transforming their organization's procurement team into a more ambitious and resilient team.

## Course Objectives of Healthcare Procurement and Supply Chain Management

### By attending this training course, the participants will be capable of:

- Reassess current Healthcare appropriation approaches
- Help relationships with vendors, companies, and countries
- Streamline methods
- Adopt contemporary exercises
- Develop robust internal supply outlining abilities
- Learn the devices and methods to efficiently renegotiate contracts

## Course Methodology of Healthcare Procurement and Supply Chain Management

This exciting training course will be given by a distinguished world-class appropriation and supply chain expert and will involve a series of lively and interactive training techniques, including activities, role plays, case studies, practice sessions, and group discussions.

The training experience will be trained on instructor-led presentations that highlight key matters to focus on, and maintained by a reference manual including models of best practice.

## Organizational Impact of Healthcare Procurement and Supply Chain Management

### The organization will have the following profits:

- Enhanced Healthcare acquirement professionals' core competencies

- Follow Acquirement difficulties facing the Healthcare division
- Collaborative global sourcing
- Know how to assume and mitigate procurement contract risks
- More efficient negotiations

## Personal Impact of Healthcare Procurement and Supply Chain Management

### The delegates will learn:

- Benchmarking Healthcare support and category management
- Supplier/operator relationships
- New frontiers / new procurement strategies
- Capacity overload vs. demand
- Sustainability in the appropriation and supply chain

## Target Audience of Healthcare Procurement and Supply Chain Management

### This training course is fitting for a wide range of professionals, but greatly profit:

- Procurement Professionals
- Supply Chain Professionals
- Tender or Bidding Professionals
- Contract Administrators
- Healthcare Administrators

## Course Outlines of Healthcare Procurement and Supply Chain Management

### DAY 1

### Defining Strategic Procurement in the Healthcare Industry

- What is Procurement?
- Defining Supply Chain Management
- Why is the Healthcare sector different?
- The Costs and Challenges of Ensuring Product Availability
- Procurement Contract Risks

### DAY 2

### Methods of Integrating a Supply Chain Strategy

- The Importance of a Collaborative Supply Chain
- Supply Chain Modes in the Healthcare Sector
- Demand vs. Supply Management
- Understanding Transport, Logistics, and Warehousing
- Supply Chain Integration Spanning Internal and External

### DAY 3

### Supplier Collaboration and Relationship Management

- The Importance of Supplier Relationships

- Supplier Collaboration Best Practices
- How do we create meaningful SLAs?
- Supplier Relationships  The Total Management Process
- Methods of Mitigating the Effects of Pandemics

## DAY 4

## Strategic Contract Negotiations

- Understanding the Key Components of a Commercial Contract
- Preparing for a Win-Win Negotiation
- Dealing with Multiple Suppliers
- The Importance of Collaborative and Competitive Negotiations
- Knowing When and How to Renegotiate a Contract

## DAY 5

## The New Approach to Procurement and Supply Chain Management

- Supplier Strategy and Multiple Suppliers
- Are lean tools and techniques appropriate post the Pandemic?
- Understanding the Supply Chain Links
- Designing Metrics for Safe and Reliable Performance
- Measuring and Improving the Supply Chain Performance